



Labstat International ULC is a recognized “Centre of Analytical Excellence” with over 40 years of experience in testing products for clients around the world. The company is privately owned specializing in the analysis of nicotine containing products such as liquids and substrates used in electronic nicotine delivery systems (ENDS), conventional tobacco products, as well as ENDS vapours and combustible tobacco product emissions. Our offerings include an extensive list of methods covering both chemistry and toxicology as well as method research and development. As a result of recent growth, we are currently looking for an Account Executive to join our team!

The **Account Executive (2017-29)** performs duties which include, but may not be limited to, the active support of the VP Business Development and Marketing in the management of all aspects of our client relationships. This will include daily contact with our clients, as well as business development and marketing activities.

As the successful individual grows into this role, periodic travel to Labstat’s global client base will also be required.

The Qualified candidate will:

- Have a university degree educated with strong business acumen and commercial awareness.
- Have a minimum of 3 years’ experience working in a sales / marketing / business development role in a ‘Business to Business’ capacity.
- Have the ability to work and think independently with minimal guidance
- Be well organized multi-tasking in order to manage multiple deadlines.
- Have excellent people/communication skills and the ability to work individuals at all levels in the organization
- Need to have some flexibility in work hours to meet client deadlines
- Have the computing skills commensurate with the above requirements

Labstat values a diverse workforce.

Labstat values Equal Opportunity and embraces diversity. Begin a dynamic and rewarding career by becoming a member of Labstat's team of professionals!

Qualified applicants should **quote posting** and apply to:

Human Resources

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